

**Sub.: QUOTATION FOR RM 800 E**



Dear Sir,

This is in reference to your requirement of Concrete Reversible Mixer for ..... project. We are thankful to you for your valued enquiry.

At the outset of this letter, we introduce ourselves as the manufacturers of innovative, user friendly, fully indigenous and cost effective construction equipments backed by 35 years of expertise. Universal has 75 associate offices and 7 Regional Offices all over India to take care of sales, services and availability of spares for prompt pre-sales and post sales activities.

To cater to the changing needs of the market and modernization in construction industry we offer a wide range of products from **Series of Batching Plants, Reversible Mixers, Mini Dumpers, Passenger-cum-Material handling Lifts, Work Platforms, Hanging Platform, Transit Mixers** to various other construction equipments.

As per your requirement for ..... please find our best offer for the same along with the following details.

Annexure I : Technical Offer

Annexure II : Salient features of Universal Batching M/C

Annexure III : Commercial Offer

Annexure IV : Terms and Conditions

Annexure V : List of our prominent Customers of Universal Batching M/C

We, once again, thank you for the valuable enquiry and hope that you will find this offer in line with your requirement to place the order.

Please feel free to contact the undersigned in case of any queries.

Thanking you,

Yours faithfully,

**ANNEXTURE I - TECHNICAL FEATURES :**

| FEATURES       | UNIMIX RM 800 E |
|----------------|-----------------|
| Batch Capacity | 0.6 Cu.m        |
| Output /hr.    | 10-12 cu.m      |

|                         |                                  |
|-------------------------|----------------------------------|
| <b>Power</b>            | 10 hp 3 phase electric motor     |
| <b>Discharge Height</b> | 1.4 m                            |
| <b>Dimensions</b>       | L 3000 mm x w 2250 mm x h 2250mm |
| <b>Weight (Kgs)</b>     | 2200                             |

**Common Features:**

- Mixing Drum** : Drum made of S.T. 52 plate  
Mixing process - Reversible type  
Forward rotation mixing of concrete  
Reverse rotation discharge of concrete
- Chassis** : Chassis made of ISMC Steel Sections  
Robust & balanced design
- Loading Hopper** : Hydraulic Lifting arrangement  
Suitably designed hydraulic power pack with ISI fittings.
- Mobility** : Machine is provided with - 4 no. of pneumatic  
Wheels. Detachable type towing arrangement
- Water system** : In built Mechanical type  
Overhead tank capacity – 170 lits. (RM 550E &  
RM800E) 200 lits (RM 1050E)
- Principle** : Adjustable overflow type

**OPTIONAL ITEMS**

**1) Inbuilt Load Cell based Digital weighing system**

**a) Single Bin Type**

Sand, Metal & cement are weighed in Single bin one after another in cumulative way.

**OR**

**b) Two Bin Type**

Sand & Metal are weighed in two different bins with separate load cell for each bin.  
Cement is added in one of the bin.

**OR**

**c) Three Bin Type**

Sand, Metal1 & Metal 2 are weighed in three different bins with separate load cell for each bin. Cement is added in one of the bin

**2) Automatic Digital Water Dozing System**

Automatic water dozing system feeds the specified quantity set on the water meter to the mixing drum precisely. The system has following features

- Auto control of water level in overhead tank.
- Accuracy in water measurement.
- Synchronized with inbuilt mechanical water measuring system.

**3) Centralized lubrication system**

All the bearings of transmission system are lubricated through centralized lubrication system by operating hand operated hydraulic pump.

**4) Vibrator**

Fitted to hopper of Reversible Mixer.

**ANNEXTURE II**



### **SALIENT FEATURES OF UNIVERSAL REVERSIBLE MIXER**

- The only Reversible mixer approved by A.R.A.I. for weighing of input material.
  - The mixing drum and mixing blades are made up of anti-wear high-grade steel with high abrasive resistance, this result in better life of mixing drum.
- Machine is provided with facility of automatic digitally control water dispenser. This ensures accurate water quantity to mixer drum with uniform consistence & good quantity concrete. Besides, machine is provided with mechanically water feeding system incase of failure of auto water system.
- A centralized lubrication system is provided for effective lubrication where the lubrication to the bearing is not possible easily.
- A constant voltage transformer is used to supply the constant power to the weighing system & hence protects the costlier weighing system against damage during the voltage fluctuation, since the site conditions are very poor.
- 5 No.s of Roller (Twin Roller assembly) are used for proper alignment of mixing drum.
- Compact in size and user-friendly design.

### **ANNEXTURE III**

- BASIC PRICE OF REVERSIBLE MIXER 800E :- Rs.4,62,500 /-

- SINGLE BIN DIGITAL LOAD CELL SYSTEM :-Rs.45,000/-
- TWO BIN DIGITAL LOAD CELL SYSTEM :- Rs.65,000/-
- THREE BIN DIGITAL LOAD CELL SYSTEM :- Rs.80,000/-
- AUTO WATER FEEDING SYSTEM :- Rs.42,500/-
- HOPPER VIBRATOR ASSEMBLY :- Rs.13,500 /-

**FINAL OFFER:-**

**RM 800 310 E (Mobile Batching Plant)**

**Prime Motor 10 Hp  
Three bin with unique load cell based weighing system,  
Auto water dozing system,  
Centralized Lubrication system,  
Hopper vibrator,**

**Price :-Rs.5,78,500/- ( Rupees five lakhs seventy eight thousand five hundred only )**

**Price is Exclusive of Excises Duties, CST VAT, and Transportation from Pune to site )**

Unloading the Machine is Customer scope

**TAXES AND DUTIES**

**Duty** : **Extra** Excise Duty @ **12.36%** on basic offer price.  
**Taxes** : VAT/ CST extra at actual at the time of dispatch whichever is applicable.  
**Other Taxes** : Entry tax or Octroi **extra** at actual basis.

**Terms & Conditions.**

1. Goods Once Sold Cannot Taken back. Our Responsibility ceases after the Goods have left our go down.
2. No Claim for breakage and shortage during transit will be entertained,
3. 100% payment must be made along with the order
4. Payment only made by demand draft or RTGS transfer only.

5. Disputes regarding the above bill shall be settled in Coimbatore Jurisdiction only.
6. Sales tax will be charges at the applicable rate if your declaration forms are not accepted by the sales tax Authorities at the time Of assessment.
- 7, Delivery of the goods will be made at Construction Site Within 10 days on receipt of the full payment
8. Warrantee is for six months for any technical or mechanical problems

**Also it is applicable only when a plant operated by your trained personnel authorized by universal.**

**Loading & Unloading** : Loading at our works place & unloading at site extra to be taken care by buyer .`

1. Way bill- One No. Per truck
2. 'C' Form/ 'C' Form undertaking (Valid up to 90 days or quarter ending ,whichever is earlier).
3. Any kind of exemption documents like excise, sales tax, Octroi, & entry tax etc.
4. If transport arranged by you, details of transporters i.e. contact person, ph. No.  
Etc.

### **Order and Payment**

- 1) The products or goods mentioned in this quotation are as per manufacturing standards of UNIVERSAL and hence UNIVERSAL reserves the sole discretion to amend, alter or change the design. Any alteration or modification solicited by you & accepted by UNIVERSAL will be charged extra. This quotation is absolutely non transferable, which means that this quotation cannot be transferred to any other party, firm, or corporation.
- 2) The terms mentioned in this quotation are identified by the salesman or person issuing it. If he ceases to be an employee of the company, then it is at the sole discretion of the company to honor or dishonor the terms identified by him.
- 3) Date of delivery of goods will be as per ' Order Acceptance'. Any delay due to external factors such as ' Force Majeure ', ' Act of God ', ' Strike ', ' Bandh ' or actors beyond the control of the company ' shall not make the company liable for any damages.
- 4) "Factors beyond the control of company" shall also not make the company liable for any liquidation or incidental damages or any damages of whatsoever nature not only while installation or commissioning but also after commissioning of the product.
- 5) In case of any rise in any statutory taxes the company reserves the right to charge the same to the customer & accordingly the bill will be raised.

6) Any defect or shortfall in the material supplied must be communicated to the company immediately within 5 (five) days. The company beyond the stipulated period will not entertain any communication or complaint regarding rejected or material short.

7) Any deviation from the terms or descriptions should be communicated to us in writing. This will be treated as an amendment to the existing P. O. and will be charged accordingly. In case of any other emergencies, apart from those mentioned above, which the Company deems right, the Company reserves the right to dishonor this Quotation / O. A. without liability of whatsoever nature.

8) For unloading the machines at client's site, the use of hydra (crane) is necessary. To arrange for hydra on time and the operating cost of hydra shall be borne specifically by the client.

9) If the order is cancelled, then 15 % of the total value of amount of the P. O. (which shall mean and include the total prices plus taxes and duties and transportations etc.) shall be deducted as order cancellation charges.

Hope the enclosed information is in line with your requirements and will enable you to place order with us. Apart from this if any other information is needed please feel free to ask, we will be glad to furnish the same.